



## CAROLE LAPE

Jameson Coach

- Carole Lape has more than 20 years of business management and senior-level leadership experience. From business ownership to working in Fortune 500 corporations and million-dollar level businesses, Lape has held senior level management positions requiring her to obtain tangible results of increased profits, reduced costs of operations and increased market share.

Her proven record has been developed through years of study and practical hands-on involvement evolving into a very balanced foundation of business expertise. Her success lies in training teams for solid business practices and processes, communication and team building and solving unexpected business problems while generating enthusiasm and loyalty across the organization. As director of operations for a five-doctor practice, Lape successfully worked with every member of the team for more than six years. She implemented systems to increase cash flow and production, which sufficiently lowered accounts receivables. Personally addressing all aspects of the business such as collection strategies and safety plans; personnel policies and procedures; non-assignment insurance management programs; and new marketing campaigns, Lape has a true understanding of what it takes to run a successful business.

Lape earned a bachelor's degree from Kendall at Ferris State University and has an Executive Coaching certification from the Professional School of Psychology. Beyond her depth of dental experience, Lape has a diverse background offering proof of her very solid knowledge base and personal perspective of what it takes to be self employed, putting everything on the line to work hand-in-hand in a husband/wife team, as well as handling the pressure of the bottom line. Now a member of the Jameson Management consulting team, she skillfully applies her expertise to help others obtain their goals.

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"Carole Lape has brought valuable insights to our practice, plus a lot more. From her very first visit, the strategies she has taught us have improved our day-to-day operations in truly meaningful ways. Lape uses large doses of humor mixed with proven, rock-solid business practices to bring out the talents of our team members. She's got us all thinking, talking and acting more like the professionals we know we can be. Our team is excited by the progress we see coming as a result of our coaching. We're thrilled to have her as a friend and coach."

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